

Quick-CPS Delivery

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When retail giants such as The Gap Clothing Company, Blockbuster Video, Warner Brothers Studio Stores and Kmart Clothing Company want their goods delivered as efficiently, economically and as safely as possible, they rely on distribution trucking company Quick-CPS Delivery.

Quick-CPS Delivery currently operates five distribution centers, located in Pittsburgh, Ohio and Florida. Their Columbus, Ohio site is also the Company headquarters, and is where Quick-CPS Delivery were first established over 35 years ago.

Owner and operator Ron Kauffman largely attributes the successful growth of his company to the organisation's fundamental mission to remain the delivery arm of choice for the retail sector. "We want to be able to give our clients an economical, efficient and secure delivery service – a service that is better than what they could provide for themselves."

The Challenge

Kauffman's first attempt at securing the Columbus, Ohio, headquarters was to erect a simple chain link fence, with a

barb wire top. He soon discovered that such an arrangement was by no means an effective security measure. Each break-in that occurred caused real problems for Quick-CPS Delivery. As Kauffman attests, "When a company like ours has a break-in, it is a huge headache."

Kauffman realised that the company needed to get serious about protecting

and transported. Quick-CPS Delivery did not want to cause themselves or their customers the costly inconvenience resulting from warehouse theft. Ideally, Kauffman wanted a perimeter security solution for Quick-CPS Delivery that would:

- Act as a real deterrent to would-be intruders, so that they wouldn't attempt to break into the site, even if they saw

"This is an investment that my company simply cannot afford to do without."

their large eight-acre site, which included a trailer park where the company would keep their 53-foot high trailer units. These expensive pieces of equipment would be used to transport their customers' merchandise safely and efficiently to each retail outlet. Up to 80 trailer units could be on site at one time.

Protection was also needed for the large on-site warehouse that stored merchandise ready to be sorted, loaded

- a warehouse door mistakenly left open on the other side of the fence
- Add credibility to the site in the eyes of the customers. He wanted retail clients to feel confident that their valuable merchandise would be looked after and delivered safely with Quick-CPS Delivery
- Operate 365 days a year in all weather conditions, with minimal false alarms.



The Solution

After assessing their options, Quick-CPS Delivery decided to install a Gallagher perimeter security system at their Columbus, Ohio headquarters in 1998. Kauffman was so pleased with the system that a Gallagher system has since been installed at all five Quick-CPS Delivery sites across the United States.

He wouldn't hesitate to install the system at future Quick-CPS Delivery sites and is keen to recommend the system to any other organisation looking for a truly effective perimeter security solution. Kauffman says "If you are serious about protecting your client's valuable property, investing in a perimeter security system from Gallagher is essential!"

Proven and Effective

The Gallagher perimeter security system has exceeded Ron Kauffman's expectations, proving to be a truly active and effective deterrent to any would-be intruder. There has not been one single attempted break-in since its installation.

Credibility has been added to the site, as customers can see that Quick-CPS Delivery are serious about protecting their valuable merchandise. "All the customers that come to the site look at

the Gallagher system and feel a lot more secure" comments Kauffman.

Kauffman also feels an increased 'peace of mind' with the installation of the Gallagher perimeter security system. He notes that there are intangible benefits from such an effective security system. If a warehouse door is accidentally left open over night, then the Gallagher system can prevent someone from taking advantage of the situation. Kauffman recalls that "the open door was protected by the Gallagher perimeter security system, ensuring that no one was able to get in."

The after-sales service provided by Gallagher has been "terrific" according to Kauffman. Gallagher dealers have ensured that the perimeter security system has been properly installed and is working at its optimum. Harsh weather conditions, such as heavy snow and rain, have not adversely affected the Gallagher system. The system is able to differentiate between interference caused by the elements and an actual attempted breach of the fence by a would-be intruder.

Further proof of the reliability of the system's performance is demonstrated

in the fact that Quick-CPS Delivery have experienced no false or nuisance alarms, which means that they can focus on their business without distraction. As Quick-CPS Delivery can attest, a Gallagher system is an essential perimeter security solution for the storage and distribution industry.

ABOUT GALLAGHER PERIMETER SECURITY SOLUTIONS

Gallagher is a global leader in perimeter security fencing. Over 70 years of experience in researching and developing the world's leading electric fence systems has enabled Gallagher to develop a total perimeter security solution for a diverse range of customers, such as utility sites, military installations, prisons, schools and many more.

To find out more about the perimeter security solutions that organizations all over the world choose to effectively deter and detect, contact your nearest Gallagher office, or visit us on the web at www.gallaghersms.com.

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